

# Troxell Announces Ben Lange And Drew Bonneur As Its New 1:1 Sales Specialists



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PHOENIX, March 21, 2019 /PRNewswire/ -- Troxell, a national leader in education technology & collaboration solutions for more than 60 years, is happy to announce Ben Lange and Drew Bonneur as its new 1:1 Sales Specialists. Ben covers the Northeast and Southeast Regions while Drew covers the Southwest and Central Regions. They are based at Troxell's Phoenix headquarters and will work with school districts in their territories to develop and expand their 1:1 initiatives.

"I'm excited to join the Troxell team!" said Ben Lange. "I always say, 'Volleyball and life have much in common. If you're always serving, you're going to win!' I look forward to helping schools bring innovative technology into their classrooms to improve engagement and learning outcomes, creating a win-win for students and educators."

"I believe there is so much opportunity in education technology to improve classroom engagement and learning outcomes for all students. I cannot wait to see where it can go!" said Drew Bonneur. "I am excited to join the Troxell family."

"We are excited to welcome Ben and Drew as our new 1:1 Sales Specialists," said Irving Lopez, Troxell's Director of Inside Sales. "They each bring unique background experience in sales and marketing, and we expect great things from them as we expand into new territories. I am confident they will bring knowledge and value to educators across the nation."

Ben Lange primarily focused on selling software within the FinTech vertical in the past decade but knows his previous sales abilities will be helpful for the consultative sales process at Troxell.

Drew Bonneur previously worked for Renewal by Andersen Windows as a Proximity Marketing Supervisor. He is an experienced sales professional with a knack for matching customers with optimal products/services to meet their needs.

They join Ben Heineman, the 1:1 Sales Specialist who covers the Pacific Northwest/Rocky Mountain and Western Regions.

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***About Troxell***

*Headquartered in Phoenix, AZ, Troxell is the nation's leading end-to-end solution provider for technology and collaborative solutions in K-12 and higher ed. With 65 offices nationwide, they combine large-scale purchasing power with the high-touch, consultative approach of a local specialist. Find a location near you.*

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